



CERTIFIED APPLICATOR SPECIALIST (CAS) TRAINING CALENDAR

DAY 1: Foundational, Culture, Safety and Product Knowledge

Day 1 -Morning (3 hours) Foundational Course

*Who We Are / Business Mode I/ Certified Applicator Specialist / PPE
Workplace Commitment / Workplace Values / Key Points of Culture*

Day 1 - Afternoon (4 hours) CerarMist Product Knowledge

*CerarMist Difference / Mechanical Kill vs Chemical Kill
Product Knowledge / Grow Guard / Consultative Sales
Prospecting & Sales /CerarMist Product Suite
10 Client Questions / Quizzes*

Day 1 - Downloads

*Mission/Vision Statement / CerarMist Snap
Workplace Values / Workplace Commitment
12 Points of Culture / OSHA Respirators Quick Card
Glossary / 10 Client Questions*

Day 1 Synopsis

Trainees are provided with Certified Applicator Specialists (CAS) job responsibilities, company background information, corporate culture, work environment, operations and Personal Protective Equipment (PPE) safety guidelines. Trainees will be familiarized with the fundamental principles and proven performance of CerarMist products. The knowledge of basic concepts of CerarMist nanotechnology goes a long way in understanding and appreciating product differentiations, product attributes and performance, and application areas. Lessons underscore the uniqueness, and features and benefits of CerarMist surface protectants defensive approach to proactive protections.

Day 2: SDS, Quality Control, Math, Equipment & Documentation

Day 2 – Morning (3 hours) Technical Course

*SDS Review / Quality Control
Quizzes*

Day 2 – Afternoon (4 hours) Technical Course

*Electrostatic Sprayer Videos / Particle Counter Videos
Product Liability & Fidelity Bond / Documentation & Record Keeping*

Day 2 Downloads

*Electrostatic Sprayer Specs / Particle Counter Specs
Service Proposal/Service Agreement / Forms / Site Survey*

Day 2 Synopsis

Trainees gain knowledge of typical chemical cleaning, and disinfecting agents and their functions and how to differentiate these chemicals from CerarMist surface protectant products, application and techniques. Trainees learn to read and understand the different sections of a 16-section Safety Data Sheet and become equipped to put the proper preventative and protective measures in place to reduce the risk of injury. Trainees will view several equipment videos to understand equipment operation and maintenance. Trainees will familiarize themselves with various forms used in connection with client service agreements, service proposals and other documents used in customer record keeping.

Day 3 Field Training

Field Training: offers trainees the opportunity to perform essential skills and perfect techniques in real-world settings under supervision. Opportunities to demonstrate mechanical ability, problem-solving skills and the ability to work collaboratively with another crew member. Field training provides job-specific technical knowledge and practical experience necessary to succeed in surface protectant application operations.